

CHECKLIST FOR BUYING A CAMPER

1. Fill out our questionnaire, "Find Your Camper" at: <https://pullthroughsites.com/find-your-camper>. We will respond promptly with detailed suggestions as to the campers that best fit your needs.
2. Locate dealers carrying the camper(s) within a five hour drive. In most states, manufacturers only sell one line of campers to one dealership within a 50 mile radius. This marketing approach means that you won't be able to shop prices amongst dealers within a reasonable one day driving distance of each other.
3. Compare prices. Different states and counties have different taxes and fees. Because of these fees, one camper which initially seems to share a similar listed price amongst dealers may actually cost a few thousand dollars more or less in different places. Do your homework. Know the taxes and fees prior to going to a dealership. The more you know, the less likely you are to pay more than you should and the more likely you are to secure a better deal.
4. Visit the closest dealer(s) and check out the campers we have suggested as well as others you may have found on your own. Importantly, get in the campers, move around, lay on the beds, open the cabinets, and really make sure you know what you like.
5. Have a financing plan and know what you can afford to put down, what you can afford monthly or if you plan on a cash deal. Be aware that the amount you put down can either increase or decrease your monthly payment. Know these finances before going to the dealership.
6. Understand that a hitch is most likely not included in the purchase price. We learned this the hard way and almost walked away from a deal when we discovered the hitch would increase the price. Instead of immediately buying a hitch from the dealer, look into if it makes more economic sense to buy independently. Do your homework on sway hitches for a travel trailer or a fifth wheel hitch.

HOW CAMPING SAVED MY LIFE

7. Decide if you want an extended warranty. Consider how likely you are to fix things on your own and how knowledgeable you are about mechanics. An extended warranty will add to the cost, and if you are financing the trailer, will increase your monthly expenditure. Know exactly what the extended warranty covers and consider the risk in getting only a one year warranty. For example, we recently had to replace a cable on one of our slides, and our one year warranty had expired. The repair cost \$130 for the part and \$380 for labor. Aside from this one expense, we have been able to fix problems ourselves. For us, it just didn't make sense to get an extended warranty.
8. Lastly, be okay with walking away. Keep in mind that despite how very much you want a new camper, it is a want and not necessarily a need. If uncomfortable with the terms, price or trailer, leave. There is no sense in buying a high ticket item if it won't bring total satisfaction.